

Dear Sir:

I just read the article issued January 30th in the fish site last news.

SPF USA is the Pet Food Division of DIANA group specialist in manufacturing ingredients. We have been supplying the pet food market for more than 30 years with palatability enhancers (ingredients added in the pet food formulation to bring palatability or attractiveness).

As you know there is a high similitude between pet food manufacturing and feed manufacturing, not only in term of technology but as well in term of formulation constraints.

Nowadays, animal feed substitution is a common driver for the feed industry since we have been dealing with the BSE issue.

Thank to this expertise as well as our worldwide industrial network/ operations we have decided few years ago to develop the same approach for the fish feed industry.

In order to solve problems linked to **fish meal reduction**, AQUATIV has developed products which **restore the palatability** of feeds containing high levels of plant based ingredients while achieving **optimal growth performance**.

Our unique technology allow us to use co-products from various industry (poultry, pork, fish) and process them in a such way they will be liquefied (Autolysis, Enzymatic liquefaction or fermentation). This process ends up to very palatable liquid or powders as well as with a very high digestibility level (peptides, amino acid). This high digestibility bring high performance in term of growth as well as support of the digestive flora

Based on the article, it seems that our approach and products fit perfectly with NOAA and USDA expectations.

You can find more information about AQUATIV at the following web site:
www.aquativ-diana.com

Our team will be willing to discuss further any opportunity of partnership in this program.

Would you please let us know who the best contact is in your organization to discuss this matter?

Thank you in advance for your cooperation.

Best regards

George MARCO

General Manager

SPF USA